

Harris

To: Chandra Bodapati
Subject: RE: eGrabber Invitation - Mark (Suzohapp) / Chandra (eGrabber)

From: Chandra Bodapati [mailto:chandra@egrabber.com]
Sent: 07-13-2018 03:10
To: Alex (Sudhesan); Allan (Arjun) ; Bruno (Sathish); Chris; Harris; jack@egrabber.com; Kevin (Kathikeyan); Naren; Philip (Prem); Sam; Santhosh (Jason) Prasad; Steve Mills; victor@egrabber.com; Vinnie (Vijay) Parker; Zakeer (Zack); Abhilash; clinton egrabber; Ravi Sriraj; Surendra Pai
Subject: FW: eGrabber Invitation - Mark (Suzohapp) / Chandra (eGrabber)

Sample

From: Chandra Bodapati
Sent: Thursday, September 28, 2017 12:31 PM
To: Mark.Henze@suzohapp.com; 'MARK HENZE'
Cc: jack@egrabber.com; Sam; monica@egrabber.com
Subject: RE: eGrabber Invitation - Mark (Suzohapp) / Chandra (eGrabber)

Hi Mark

Thank you for attending LeadGrabber demo
I have attached the slide-deck & some Demo Notes – feel free to share.

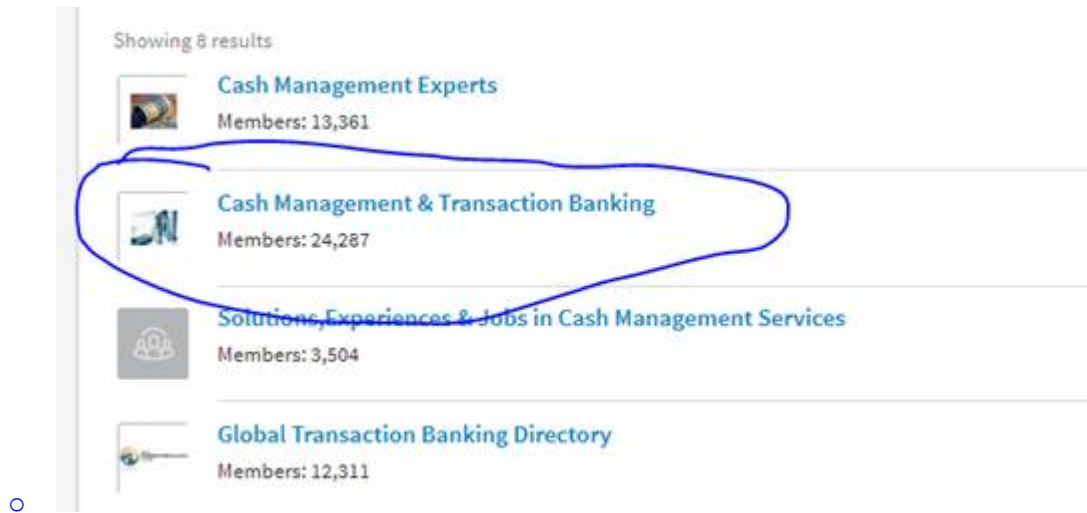
Our product seems to be a perfect fit for your company to start generating extremely targeted leads from LinkedIn and other sources.

Lists you can build immediately

- 3,500 CFO's in RETAIL INDUSTRY
- 5,000+ executives in LOSS PREVENTION GROUPS



- 5,000+ Executives responsible for CASH MANAGEMENT TRANSACTION



2 Minute Video

[Watch 2 Min video - LinkedIn List Building Tool](#)



Convert your LinkedIn contacts into Business prospects!

View your network - Get verified work email-ID & phone of your (& your staff's) LinkedIn Network - email them directly.
(more professional than messaging via linkedin to their gmail/Hotmail)

This is tip alone will get sales to pay for eGrabber tool many times over!

Pricing



LeadGrabber info

\$3,495 for 40,000 Leads ---(9 cents / lead)
Refill as needed @ 5,000 leads for \$495

Statistics show, companies find LinkedIn prospects are 300% more engaging & profitable.
The sooner you build expertise to mine LinkedIn effectively for leads – the bigger your competitive edge.

Investment in a tool like LeadGrabber will accelerate sales
& change your company's revenue trajectory for the next several years

Next Step

- Monica, from accounting, will be sending you a LeadGrabber quote \$3,495 for 40,000 lead research in one year
- After payment, our head of business development Sam will assign a person for your team to be deployed, trained and operational

Typically this would have been handled by Jack.
 Since there is a communication gap, I got Sam involved to get an appropriate person

Meanwhile, if you have any questions, please feel free to send them to me or same.

Wishing you all the best

Chandra
 408-872-3102

=====

Monica – Please send price quote

Sam – please follow-up to ensure Mark is full operational

 Chandra Bodapati | CEO | eGrabber
 408-872-3102 [PST] – San Jose, CA
[Linkedin](#)

Do you want to accelerate b2b sales?
 Use eGrabber automation tools to build hundreds of targeted leads daily from social web.....Ask me for a demo

-----Original Appointment-----

From: Chandra Bodapati
Sent: Wednesday, September 27, 2017 12:40 PM
To: Chandra Bodapati; Mark.Henze@suzohapp.com; jack@egrabber.com
Cc: 'MARK HENZE'
Subject: eGrabber Invitation - Mark (Suzohapp) / Chandra (eGrabber)
When: Thursday, September 28, 2017 9:00 AM-9:30 AM (UTC-08:00) Pacific Time (US & Canada).
Where:

Mark... I moved this to 12:30 CST your time (10:30 my time) – see you then

Chandra
 Cell 408-981-1197

=====

Mark

Scheduled demo for 11 CST THURSDAY (Like we just spoke)

Please join my meeting

<https://global.gotomeeting.com/join/793709357>

Looking forward to talking to you

We can build your list

Chandra

Chandra Bodapati | CEO | eGrabber

408-872-3102 [PST] – San Jose, CA

[Linkedin](#)

Do you want to accelerate b2b sales?

Use eGrabber automation tools to build hundreds of targeted leads daily from social web.....Ask me for a demo

>>

First GoToMeeting? Try a test session: <http://link.gotomeeting.com/email-welcome>

Hey Mark

> Hey Chandra, sorry, been slammed lately

... do you have time for the 15 minute demo of eGrabber LinkedIn Leadgen tool?

here is 2 minute video (If you are too pressed for time)

Demo Video

Will look to hear from you

chandra

Chandra Bodapati | CEO | eGrabber

408-872-3102 [PST] – San Jose, CA

[Linkedin](#)

Do you want to accelerate b2b sales?

Use eGrabber automation tools to build hundreds of targeted leads daily from social web.....Ask me for a demo

From: Chandra Bodapati

Sent: Friday, September 22, 2017 12:27 PM

To: Mark.Henze@suzohapp.com

Subject: RE: Mark, Accelerate Sales Revenue 10X Faster For SUZOHAPP

Mark

> Hey Chandra, sorry, been slammed lately. I've been doing some research on your product suite and would like to set up a time to talk, let me know what works for you, thanks!

Sorry, got you at the auto shop

We can do the call next week.... Many prefer weekends too, when their week is full... I am open to that too

Will look to hear from you

Chandra

CELL 408-981-1197

From: Chandra Bodapati
Sent: Tuesday, September 12, 2017 12:51 AM
To: Mark.Henze@suzohapp.com
Cc: jack@egrabber.com
Subject: RE: Mark, Accelerate Sales Revenue 10X Faster For SUZOHAPP

Mark –

Is there a good time for us to talk on Tuesday?

I am available after 10 AM PST

Chandra
1-408-872-3102

From: Chandra Bodapati
Sent: Thursday, September 7, 2017 2:15 PM
To: Mark.Henze@suzohapp.com
Cc: jack@egrabber.com; Sam
Subject: RE: Mark, Accelerate Sales Revenue 10X Faster For SUZOHAPP

Hi Mark

I am the CEO of eGrabber. Thank you for your interest.

What's a good time for us to talk & do this demo?
I am in SF Area (PST). Can talk today too.

Chandra

PS – Just sent you a LinkedIn connect request

Chandra Bodapati | CEO | eGrabber
408-872-3102 [PST] – San Jose, CA
[LinkedIn](#)

Do you want to accelerate b2b sales?

Use eGrabber automation tools to build hundreds of targeted leads daily from social web.....Ask me for a demo

From: Jack | eGrabber [<mailto:jack@egrabber.com>]
Sent: Thursday, September 07, 2017 2:03 PM
To: Chandra Bodapati
Subject: FW: Mark, Accelerate Sales Revenue 10X Faster For SUZOHAPP

From: Mark Henze [<mailto:Mark.Henze@suzohapp.com>]
Sent: Thursday, September 7, 2017 1:53 PM
To: jack@egrabber.com
Subject: RE: Mark, Accelerate Sales Revenue 10X Faster For SUZOHAPP

Jack,

No offense, but I'm not interested in working with you directly on the evaluation of eGrabber. Please have someone else in your organization, to whom English is their native language, send me an email if you are interested in presenting the eGrabber solution to me. I need a tool like this, and I have budget, I'm doing my research on your competitors as well and will need to make a decision quickly.

Mark J Henze

<< OLE Object: Picture (Device Independent Bitmap) >>

SUZOHAPP Americas
1743 Linneman Road, Mount Prospect, IL 60056, USA
M. +1.312.317.1664
mark.henze@suzohapp.com | suzohapp.com

From: Jack | eGrabber [<mailto:jack@egrabber.com>]
Sent: Thursday, September 07, 2017 3:39 PM
To: Mark Henze <Mark.Henze@suzohapp.com>
Subject: RE: Mark, Accelerate Sales Revenue 10X Faster For SUZOHAPP

Sorry Mark, my voice might have sounded hard to understand through the phone.

I lost your line before I connect it to my colleague.

Please let me know your availability tomorrow to schedule the demo.

Regards,
Jack

From: Jack | eGrabber [<mailto:jack@egrabber.com>]
Sent: Thursday, September 7, 2017 12:33 PM
To: 'Mark Henze' <Mark.Henze@suzohapp.com>
Subject: RE: Mark, Accelerate Sales Revenue 10X Faster For SUZOHAPP

Hi Mark,

I am available between 9 AM to 12 PM CST tomorrow.

Please let me know the best time works for you.

Will send the calendar invite accordingly.

Regards,
Jack

From: Mark Henze [<mailto:Mark.Henze@suzohapp.com>]
Sent: Thursday, September 7, 2017 12:05 PM
To: jack@egrabber.com
Subject: RE: Mark, Accelerate Sales Revenue 10X Faster For SUZOHAPP

Yeah, need to get a demo from you tomorrow or next week... let me know some times

Mark J Henze

<< OLE Object: Picture (Device Independent Bitmap) >>

SUZOHAPP Americas
1743 Linneman Road, Mount Prospect, IL 60056, USA
M. +1.312.317.1664
mark.henze@suzohapp.com | suzohapp.com

From: Jack | eGrabber [<mailto:jack@egrabber.com>]
Sent: Thursday, September 07, 2017 12:37 PM
To: Mark Henze <Mark.Henze@suzohapp.com>
Subject: RE: Mark, Accelerate Sales Revenue 10X Faster For SUZOHAPP

Hi Mark,

Looking forward to your valuable response.

Regards,
Jack

From: Jack | eGrabber [<mailto:jack@egrabber.com>]
Sent: Monday, August 21, 2017 9:02 AM
To: 'Mark Henze' <Mark.Henze@suzohapp.com>
Subject: RE: Mark, Accelerate Sales Revenue 10X Faster For SUZOHAPP

Hi Mark,

I am just following up to get your update.

Regards,
Jack

From: Jack | eGrabber [<mailto:jack@egrabber.com>]
Sent: Friday, August 18, 2017 1:12 PM
To: 'Mark Henze' <Mark.Henze@suzohapp.com>
Subject: RE: Mark, Accelerate Sales Revenue 10X Faster For SUZOHAPP

Sure Mark.

Have a great weekend!

Regards,
Jack

From: Mark Henze [<mailto:Mark.Henze@suzohapp.com>]
Sent: Friday, August 18, 2017 1:09 PM
To: jack@egrabber.com
Subject: RE: Mark, Accelerate Sales Revenue 10X Faster For SUZOHAPP

Before we schedule anything, let me do some research. Ping me on Monday... have a nice weekend!

Mark J Henze

<< OLE Object: Picture (Device Independent Bitmap) >>

SUZOHAPP Americas
1743 Linneman Road, Mount Prospect, IL 60056, USA
M. +1.312.317.1664
mark.henze@suzohapp.com | suzohapp.com

From: Jack | eGrabber [<mailto:jack@egrabber.com>]
Sent: Friday, August 18, 2017 2:53 PM
To: Mark Henze <Mark.Henze@suzohapp.com>
Cc: gerald@egrabber.com
Subject: RE: Mark, Accelerate Sales Revenue 10X Faster For SUZOHAPP

I got your mail forwarded to me as Gerald would not be available for some time.

So, I will be showing the demo for you on your availability.

Regards,
Jack

From: Mark Henze [<mailto:Mark.Henze@suzohapp.com>]
Sent: Friday, August 18, 2017 12:44 PM
To: jack@egrabber.com
Cc: gerald@egrabber.com; Mark Henze <Mark.Henze@suzohapp.com>
Subject: RE: Mark, Accelerate Sales Revenue 10X Faster For SUZOHAPP

Who am I dealing with here? Jack or Gerald?

Mark J Henze

<< OLE Object: Picture (Device Independent Bitmap) >>
SUZOHAPP Americas
1743 Linneman Road, Mount Prospect, IL 60056, USA
M. +1.312.317.1664
mark.henze@suzohapp.com | suzohapp.com

From: Jack | eGrabber [<mailto:jack@egrabber.com>]
Sent: Friday, August 18, 2017 1:10 PM
To: Mark Henze <Mark.Henze@suzohapp.com>
Cc: gerald@egrabber.com
Subject: RE: Mark, Accelerate Sales Revenue 10X Faster For SUZOHAPP

Hi Mark,

I tried to reach you through your mobile number and found that you are busy right now.

Can we schedule the demo on Tuesday (Aug 22nd) at 2 PM CST?

Will send the calendar invite after your confirmation.

Regards,
Jack

From: Mark Henze [<mailto:Mark.Henze@suzohapp.com>]
Sent: 18 August 2017 10:35
To: Gerald
Subject: Re: Mark, Accelerate Sales Revenue 10X Faster For SUZOHAPP

Hi Gerald,

Yes, I would be interested in learning more. Please find my contact info below and let me know the best method of engagement, thanks!

Mark J Henze
Vice President Sales, Americas

SUZOHAPP

1743 Linneman Rd., Mt. Prospect, IL 60056, USA

M. +1.312.317.1664

Mark.henze@suzohapp.com | www.suzohapp.com

On Aug 18, 2017, at 7:46 AM, Gerald <gerald@egrabber.com> wrote:

Mark,

I came across your SUZOHAPP's Website and thought you could benefit from our LinkedIn List-Building Tool.

Mark, have you tried building your targeted list from LinkedIn?

Using our tool you can build your targeted audience list of 300+ each day with minimal effort.
You get direct work email-ID & phone.

Would you like to see this tool over a 10-minute demo?

Or can you put me in touch with whomever responsible for List-Building?

Thanks,
Gerald

Gerald | eGrabber, Inc.
408-516-4580 | San Jose, CA
E: Gerald@egrabber.com

Here's 2 min video about eGrabber tool

P S: During demo, I will build your targeted list and give you the email-IDs.

<< OLE Object: Picture (Device Independent Bitmap) >>